

Our People...

A business depends on its people to function. For a business to function exceptionally well it needs exceptionally good people. Brown McFarlane's people meet those criteria. A combination of technical ability, product knowledge, youth and experience, and a common goal join to ensure the Brown McFarlane team represent the very best of steel stockholding and processing.

These skills and attributes are to be found within all of the company's internal teams: sales, purchasing, production, transport, HR, finance and administration. Each team requires a winning mix of customer awareness, knowledge, enthusiasm, personality and experience. Some of these characteristics can be learned and we invest heavily in external and internal training, including sponsoring team members through tertiary level Diplomas and Degrees. However there is no denying the importance of experience to a company and that is a quality that is synonymous with Brown McFarlane. The company itself was established over 125 years ago and the Brown family connection still exists today, with the fifth generation Richard Brown, our Chairman and Peter Brown our Finance Director.

The sales team, of which several members have thirty plus years of industry experience, combine a depth of product knowledge and engineering skills which is unique within the industry. Responding to clients requests for more and more challenging requirements, they work in tandem with our customers to provide the most innovative and cost effective solutions.



Of course sales teams need products to sell and Brown McFarlane's Purchasing team source the highest quality plates, primarily from the best of Western European mills at the most advantageous rates and lead times. The breadth and depth of the stock surpasses any in the industry; give us a call, you may be surprised.

Many years of working closely with the world's highest quality manufacturers and a mutual understanding of supplier and client needs have resulted in strong and unique mill relationships which we use to ensure our customers get exactly what they need, when they need it.



Quality steel plate suppliers to the world

Brown McFarlane International

BROWN McFARLANE INTERNATIONAL SALES

T. +44 (0) 1782 210 545
E. internationalsales@brownmac.com
United Kingdom

BROWN McFARLANE EUROPE

T. +32 3808 1377
E. antwerpsales@brownmac.com
Belgium

BROWN McFARLANE BRAZIL

T. +55 11 3958 8070
E. brazil@brownmac.com
Brazil

Brown McFarlane UK & Eire

BROWN McFARLANE GLASGOW (SCOTLAND & EIRE)

T. +44 (0) 141 551 9191
E. glasgowsales@brownmac.co.uk
United Kingdom

BROWN McFARLANE STOKE (ENGLAND & WALES)

T. +44 (0) 1782 289 909
E. stokesales@brownmac.co.uk
United Kingdom

Brown McFarlane Stainless & Duplex Steels

T. +44 (0) 1922 748 710
E. stainless@brownmac.com
United Kingdom

www.brownmac.com



Quality Assurance...

Quality and traceability drive engineering worldwide. Our premium plate and profile products are employed in some of the harshest and demanding environments known to mankind. This being the case, Brown McFarlane ensure that not only premier Western European steel mills supply our plate, but also that we are fully approved by third party Inspection Authorities in all areas of steel processing. These accreditations include ISO 9001 - Quality Management, ISO 14001 - Environmental Management and OHSAS 18001 - Occupational Health and Safety Management.

Brown McFarlane are also approved by Rolls Royce and ABB for Nuclear sector projects.

Our materials receiving and inspection procedures ensure that each plate, along with its mill plate and cast number, has its own unique in-house identification number which remains with it throughout the stockholding and processing cycle. All elements of our operation are meticulously monitored, evaluated and reviewed by our highly qualified and experienced Quality Managers.

Brown McFarlane operate an Open Door policy for our clients and encourage visits by their own inspectors and by third party inspectorate. These classification societies, including Lloyds Register, DNV, Bureau Veritas and ABS, are regularly to be found on our premises verifying certification, identification and dimensional accuracy of our products before despatch to our wide portfolio of blue-chip customers.



Brown McFarlane Ltd accredited with:-

